



R. J. Reynolds Tobacco Company
MARCH '97 NATIONAL PACK PROMOTION

Account: **United Candy & Tobacco Co. #658600**

Brand Promotion	Doral
	Free Lighter w/ 2 packs

Display Packing

1 ctn Doral FF100
1 ctn Doral LT100
1 ctn Doral UL100
1 ctn Doral LTM100

Allocation (cs)

1 Doral FF100(12M)
1 Doral LT100(12M)
1 Doral UL100(12M)
1 Doral LTM100(12M)

\$ Amount

2,133.92

Displays

49

Date Product Recvd

2/28/97

Display Assembly

Immediately

Displays Shipped to Retail -
procedures required to receive .10
per ctn Category II (Plan G)
payment:

Send displays
automatically to
accounts on
attached list week of
3/3/97

Please cross out any
account that refuses
promotion and return list
to RJR

You will be credited with the
following estimated March monthly
Category II payment if all displays
are sent to accounts on attached list
by March 28, 1997

\$2162.00

Packing and shipping payment if
packing is completed within 2
weeks

28.00 per 12M
case of Live
product

- ① Send # displays indicated to each account on attached National Pack Promotion list.
② Voice mail 800-757-8255 mail box #48795 to request payment before sending out displays.

51850 1992

BPEN53B2

WORKPLAN VAP TEMPLATE LISTING

 PAGE: 78
 DATE: 97-02-13
 TIME: 04:58 PM

 WHOLESALER : 658500 UNITED CANDY & TOB. CO., INC. <DIRECT>
 TEMPLATE : 700050 70400 DORAL APR LTR
 TEMPLATE SEQ : 0004
 SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122101	122225	642975	A & A AMOCO	1671 ROUTE 46 WES	FORT LEE	NJ	07024	2				(201) 461-0174
122101	122225	053636	A & B AMOCO	1480 RT. 46 EAST	FORT LEE	NJ	07024	1				(201) 461-9477
122909	122926	333000	A&B CANDY STORE	3414 UNION ST	FLUSHING	NY	11354	1				(718) 321-9660
122104	122629	978084	ABE FOOD MARKET	472 CENTRAL AVE	JERSEY CITY	NJ	07307	1				(201) 656-7340
122601	122620	813152	ANNADALE DISCOUNT	821 ANNADALE RD	STATEN ISLAND	NY	10312	1				(718) 984-4155
122406	122228	291296	APPLE TREE MARKET	1225 AMSTERDAM AV	NEW YORK	NY	10027	1				(212) 865-8840
122103		733361	ASSOCIATED SUPER MK	1911 BERGENLINE A	UNION CITY	NJ	07087	1			658500	(201) 863-0125
122102		711676	BERLOWS STATIONERY	109 MAIN ST	RIDGEFIELD PAR	NJ	07660	1				(201) 641-5427
122103		738723	BRUINS EXXON	7600 KENNEDY BLVD	NORTH BERGEN	NJ	07047	1				(201) 854-3915
122108		773722	DOWNTOWN DELI	1822 WILLOW AVE	WEEHAWKEN	NJ	07087	1				(201) 330-0013
122103	122628	276319	DP DELI	6002 PARK AVE	WEST NEW YORK	NJ	07093	1				(201) 868-8120
122102		557077	EAST WAY SHELL	RT. 46 EAST&FREDIC	LITTLE FERRY	NJ	07643	1				(201) 440-2940
122108		419687	EL NUEVO CUBANEY	6218 PARK AVE	WEST NEW YORK	NJ	07093	1				(201) 662-8081
122103	122628	581260	EMPIRE LIQUORS	6301 PARK AVE	WEST NEW YORK	NJ	07093	1				(201) 861-0313
122909	122926	602945	EXPRESSION TRADING	4118 MAIN ST	FLUSHING	NY	11355	1				(718) 445-3899
122102	122226	537068	EXXON	178 STATE RT 17 N	ROCHELLE PARK	NJ	07662	1		5474-0000		(201) 845-4410
122103	122528	344248	GARDEN STATE NEWS	666 ANDERSON AVE	CLIFFSIDE PARK	NJ	07010	1				(201) 945-7776
122103	122628	961958	GOOD NEWS STATIONER	378 BERGEN BLVD	FAIRVIEW	NJ	07022	1				(201) 943-4621
122406	122228	498343	H+B STATIONARY	3182 BROADWAY	NEW YORK	NY	10027	2				(212) 866-4174
122109		443152	HAPPY KIOS	757 BERGEN AVE	JERSEY CITY	NJ	07306	1				(201) 432-6406
122102	122226	273004	HI SPIRITS, INC.	230 MAIN ST	RIDGEFIELD PAR	NJ	07660	1				(201) 641-1545
122602	122621	695217	HILLSIDE AMOCO	600 RT. 22 EAST	HILLSIDE	NJ	07205	1				(908) 687-4010
122101	122225	599588	J & M EXXON	1549 ROUTE 46 WES	FORT LEE	NJ	07024	1				(201) 585-7602
122401	122925	067710	J M K FRESH PRODUCE	195 9TH AVE	NEW YORK	NY	10011	1				(212) 924-7249
122101	122225	400264	JERSEY NEWS	10 W PALISADE AVE	ENGLEWOOD	NJ	07631	1				(201) 568-8828
122602	122621	974692	KURTYAN AMOCO	1400 LIBERTY AVE	HILLSIDE	NJ	07205	1				(201) 923-5304
122109		772886	LAGOS DELI	549 LIBERTY AVE	JERSEY CITY	NJ	07306	1				(201) 656-1861
122101	122225	440725	MEGHA GROCERY	8 E FORT LEE RD	BOGOTA	NJ	07603	1				(201) 342-9140
122108		276271	OAK LIQUORS	100 OAK ST	WEEHAWKEN	NJ	07087	1				(201) 867-0795
122909	122926	675150	OK FOOD	42-08 43RD AVE	SUNNYSIDE	NY	11104	1				(718) 937-1774
122103		276296	PARK AVE WINE & LIQ	4204 PARK AVE	WEEHAWKEN	NJ	07087	1				(201) 863-7838
122101	122225	400352	PARKLANE NEWS	217 BROAD AVE	PALISADES PARK	NJ	07650	1				(201) 461-0418
122103	122628	276159	RUBIOS DISCOUNT #2	6130 BERGENLINE A	WEST NEW YORK	NJ	07093	2				(201) 861-9006
122102	122226	422502	S. VEE CORP.	204 MAIN ST	RIDGEFIELD PAR	NJ	07660	1				(201) 641-5509
124461	122227	038513	SAY & JAY DISTRIBUT	2148 2ND AVE	NEW YORK	NY	10029	1				(212) 427-2900
122104	122629	429519	SMOKE VARIETY	767 BERGEN AVE	JERSEY CITY	NJ	07306	1				(201) 433-1242
122601	122620	036108	SUN FRUIT VEGETABLE	3870 RICHMOND AVE	STATEN ISLAND	NY	10312	1				(718) 356-9503
122103	122628	278850	TONNELLE LIQUORS	7501 TONNELLE AVE	NORTH BERGEN	NJ	07047	2				(201) 868-7606
122103	122628	399916	TRUSHAR	6403 KENNEDY BLVD	NORTH BERGEN	NJ	07047	2				(201) 861-6223
122401	122925	287138	VILLAGE SMOKE SHOP	110 7TH AVE S	NEW YORK	NY	10014	1				(212) 929-5238
122909	122926	649507	WASHINGTON STAT.	31-04 36TH AVENUE	LONG IS CITY	NY	11106	1				(718) 937-6954
122103		054387	YANG FRUIT MARKET	300 WASHINGTON ST	HOBOKEN	NJ	07030	1				(201) 420-0297

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SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122902	122329	638362	YOUNG SUN INC	16401 69TH AVE	FLUSHING	NY	11365	1				(718) 461-6375
122902	122329	644967	ZAIB CORP	75-47 MAIN ST	FLUSHING	NY	11367	1				(718) 263-4437

PAGE BREAK TOTAL ACCOUNTS 44 TOTAL QUANTITY 49

TEMPLATE TOTAL ACCOUNTS 44 TOTAL QUANTITY 49

51850 1994

TRANSMIT CONFIRMATION REPORT

NO.	:	008
RECEIVER	:	12018612336
TRANSMITTER	:	R.J.REYNOLDS TOB 12
DATE	:	FEB 19'97 15:10
DURATION	:	04'11
MODE	:	STD
PAGES	:	04
RESULT	:	OK

51850 1995

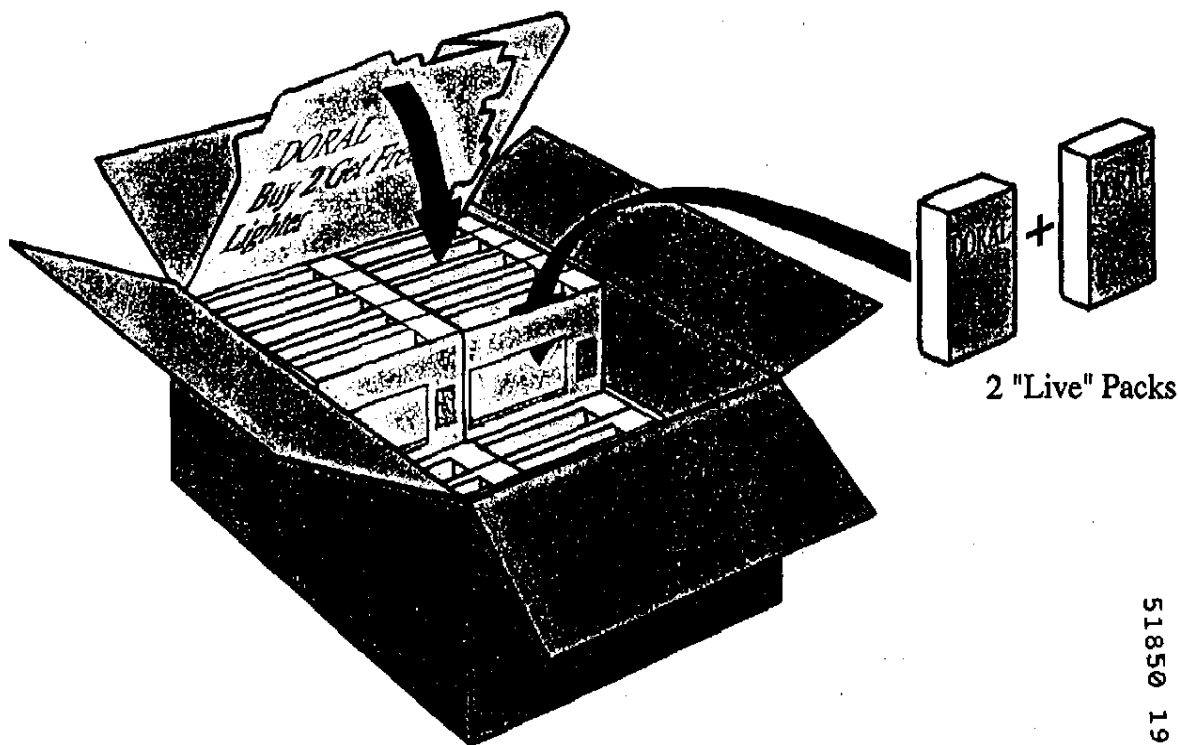
WHOLESALE PACKING INSTRUCTIONS

VALUE ADDED PROMOTIONS - 2ND QTR.'97

April DORAL B2GF Lighter

STEPS

1. Open DORAL B2GF Lighter shipping case.
2. Add 2 "live" DORAL packs of same brand style to each sleeve.
3. Fold display header card down.
4. Close and tape case.
5. Ship to retailer.



51850 1996

Item: # 521573

Description: DORAL B2GF Lighter April Display/POS Kit

Brand Style						
Number of Cartons						

K&R Reynolds
Tobacco Company

P.O. Box 2959, Winston-Salem, N.C. 27102
Phone (800) 882-4338
For Manufacturer's UPC No., Refer to Price List

SALES COPY
INVOICE

5585000	02/28/97	059-0078	10-08
065 PITMAN			

BILLING
ADDRESS

UNITED CANDY & TOB. CO., INC.
7408 TONNELL AVE.
NORTH BERGEN NJ 07047-4697

SOLD TO/
SHIP TO

UNITED CANDY & TOB. CO., INC.
7408 TONNELL AVE.
NORTH BERGEN NJ 07047-4697

SPECIAL INSTRUCTIONS: 000850 - SPECIAL PROMOTION

SHIP DATE	SHIP DATE	TRK NUMBER	PURCHASE ORDER OR CONTRACT NO.	TRK TYPE	TRK CODE	TRK CODE	TRK CODE	TRK CODE	TRK CODE	TRK CODE
02/28	02/28	059-0078		MAIL	SALES	02/18	1221	****	WGKWO	
QUANTITY	TRK NO.	TRK CODE	TRK CODE	TRK CODE	TRK CODE	TRK CODE	TRK CODE	TRK CODE	TRK CODE	TRK CODE
1	15212	12M 60	DORAL LIGHT 100	12,000	551.4000	551.40				
1	15312	12M 60	DORAL FULL FLAVOR 100	12,000	551.4000	551.40				
1	15812	12M 60	DORAL MENTHOL LT 100	12,000	551.4000	551.40				
1	18712	12M 60	DORAL ULTRA LIGHT 100	12,000	551.4000	551.40				
DISCOUNTABLE GROSS									2,205.60	
STD TERMS DISCOUNT OF 3.25%									71.68-	
QUANTITY	SHIP WEIGHT	THOUSANDS	TERMS	Credit Terms Start on Invoice or Sched. Delivery Date	DUE	TRK CODE	TRK CODE	TRK CODE	TRK CODE	TRK CODE
4	154	48	NET PAYMENT REC BY	03/28	71.68-	2,133.92				
		20'S	OTHERWISE PAST DUE			2,205.60				

51850 1997

10000008

MAILFILE

24 February 1997

R. J. REYNOLDS TOBACCO COMPANY

Winston-Salem, N.C. 27102
(910)741-5000



TO: L T WOLFE
3 COPPERMINE VLG
FLEMINGTON NJ 08822

FROM: RJ REYNOLDS TOBACCO COMPANY
401 NORTH MAIN STREET
WINSTON-SALEM, NC 27102

THE FOLLOWING ITEMS HAVE BEEN SHIPPED TO: UNITED TOBACCO 1221XX
SIS ACCOUNT NUMBER 658500
7408 TONNELLE AVE
NORTH BERGEN NJ 07047

FROM ADVANCE NC BY NEW YORK CAROLINA EX BILL LADING NUMBER 5570121
ON 02/24/97:

ORDERED	SHIPPED	BACKORDER	ITEM NO.	ITEM DESCRIPTION
49	49		521573	DORAL B2GF LIGHTER-APRIL

YOUR COMPLETE SHIPMENT IS ESTIMATED TO ARRIVE ON 02/27/97.

REFERENCE ORDER NUMBER 7049-0591 ON ANY INQUIRIES ABOUT THIS SHIPMENT
WHICH WAS ENTERED 02/18/97.

CARRIER INSTRUCTIONS:

51850 1998